From: Charlie Zimmerman Charlie.Zimmerman@scouting.org

**Subject:** popcorn News: Ready for the weekend!

Date: September 22, 2023 at 1:33 PM

To:





## TO: All W. D. Boyce Kernels

All - While it's a little damp around the council right now, the forecast is looking GREAT for this weekend:

Saturday	Saturday Night	Sunday
Mostly Sunny	Partly Cloudy	Partly Sunny
High: 82 °F	Low: 57 °F	High: 74 °F

With such great weather on tap, be sure to encourage your Scouts and their families to take advantage of the shifts many of you have already reserved for storefronts this weekend:

Blain's Farm & Fleet	Bloomington
Casey's	Bloomington
Jewel-Osco	Bloomington
Lowe's Home Improvement	Bloomington
Luther Oaks Assisted Living Facility	Bloomington
St Pat Sunday Mass	Bloomington
St. Pat Saturday Mass	Bloomington
Tractor Supply Co.	Bloomington
Brimfield	Brimfield
Hy-Vee Grocery	Canton
Casey's	Chenoa
Casey's	Clinton
Lowes Home Improvement	Eact Dooria

LOWES HOITE HIPTOVEHICH במשנ דכטוומ Sutherland Ace Hardware East Peoria Casey's Farmington Casey's Hanna City Casey's Hudson Casey's La Salle Casey's Lexington Casey's Mackinaw Casey's Metamora Blain's Farm & Fleet - Morton Morton Casey's Morton Walmart Supercenter Morton Ace Hardware Normal Casey's Normal Jewel-Osco Normal Normal Normal Schnucks Normal Walmart Supercenter-Normal Normal Blain's Farm & Fleet Ottawa Ace Hardware Pekin Pekin Schnucks Pekin Tractor Supply Co. Hy-Vee Grocery Peoria Lowe's Home Improvement Peoria Nena Ace Hardware-Peoria Peoria Schnucks Peoria Casey's Washington Monical's Pizza - Cherry Tree Shopping Center Washington

Tip #1: Consider a reward for Scouts who "sell out" their storefront inventory! Even a candy bar or small Dairy Queen treat for each Scout can be a great motivator!

Washington

#### **More Reservations Available!**

The Blend - Washington

If you don't have a storefront already reserved for this weekend, it's not too late! There are a BUNCH of available hours at great locations throughout the council.

The locations in **BOLD** have averaged \$170-\$250+ in sales per hour!

Casey's	911 Morrissey Dr	Bloomington
Casey's	2017 Fox Creek Rd	Bloomington
Tractor Supply Co.	2238 Westgate Drive	Bloomington
Casey's	125 N 5th Ave	Canton
Hy-Vee Grocery	825 N Main St	Canton
Casey's	316 W Cemetery Ave	Chenoa

Casey's	1603 E Washington St	Clinton
Sutherland Ace Hardware	2244 East Washington Street	East Peoria
Tractor Supply Co.	900 S Main St	East Peoria
Casey's	565 W Main St	El Paso
Casey's	1801 S Main St	Eureka
Casey's	84 S Main St	Farmington
Casey's	400 Woodland Knolls Rd	<b>Germantown Hills</b>
Nena Ace Hardware	505 Jubilee Lane	Germantown Hills
Casey's	19416 Springfield Rd	Groveland
Casey's	13023 W Farmington Rd	Hanna City
Casey's	1725 P J Keller Hwy	Lexington
Ace Hardware	521 N Kickapoo St	Lincoln
Casey's	605 S Orchard St	Mackinaw
R.P. Lumber	600 8th St	Mendota
Sullivan's Ace Hardware	1116 Meriden Street	Mendota
Casey's	911 W Mt Vernon St	Metamora
Casey's	101 Detroit Ave	Morton
Ace Hardware	204 East College Avenue	Normal
Casey's	810 Beech Street	Normal
Casey's	1301 S Main St	Normal
Blain's Farm & Fleet	4140 Columbus Street	Ottawa

1415 W Forrest Hill Ave

703 East Howard Street

6 Cherry Tree Shopping Center

2201 Washington Rd

Peoria

Pontiac

Washington

Washington

Washington

Tip #2: Looking for some fresh scenery? Don't hesitate to reserve an unclaimed storefront and travel to a nearby town to hold a sale!

902 Walnut St

#### We Want More Tips!

Casey's Casey's

Casey's

Monical's Pizza

What's working for your unit? What tips would you share?

Nena Ace Hardware-Peoria

- Tell us about a treat or motivator that really gets the Scouts excited!
- What's the best tip you've picked up from the <u>Trail's End Facebook page</u>?
- Do you send out a regular email to families in your unit?
- What's a great suggestion you've gotten from a customer?
- Do you put out a sign for your storefront? Show us!
- What's the most effective way to advertise storefronts on social media?
- What do you say to the Scout (or parent) who's uneasy about selling at a storefront?
- What's the best sales pitch you've heard from one of your Scouts?

Be sure to post them on our council popcorn Facebook page or send them to me to include in a future email.



### mave a great weekeng:

# Charlie Zimmerman | Field Director

BOY SCOUTS OF AMERICA W. D. Boyce Council 614 NE Madison Ave. Peoria, IL 61603 T 309.673.6136 | C 309.635.5964 <a href="mailto:charlie.zimmerman@scouting.org">charlie.zimmerman@scouting.org</a>